

TURBO  **MEDIC**

helping you help

 COMPANY BRIEF • MARKET-ENTRY PARTNER

Your on-the-ground partner for the Polish medical & rescue market.

Specialists in medical-rescue supply and training — and proven salespeople who win public tenders. 25+ years of expertise joined with a working distribution, tender and fulfilment operation: the exact engine to launch *and run* your Polish branch.

“helping you help”

PREPARED FOR

[Dutch partner — Medic]

Local partner to establish & run its Polish operation

August 2026 • Confidential

25+ yrs medical-rescue training (since 1998)

~PLN 2.9M annual turnover 2025 (≈ €0.67M)

3× exclusive PL brands — MERET, SRP & WoundClot

16 + 18 ^{PL} voivodeships + European countries

OUR COMMITMENT

Ready to run your Polish branch — as our priority, not a side project.

The mandate you need is the mandate we want. Turbomedic's founders are prepared to put their competencies, resources and full focus behind building and operating Medic's Polish branch — treating it as our primary undertaking, with founder-level ownership of the result. You get specialists who sell, deliver and win — fully engaged, from day one.

WHO WE ARE

Two operating pillars under one roof

A rare mix in the Polish market: the clinical credibility of an active training provider, paired with the commercial engine of an equipment distributor and fulfilment operator.

Training & simulation

Certified courses delivered by paramedics who work in the emergency system every day — not classroom-only trainers.

- First aid, Qualified First Aid (KPP), ALS / EPALS, paramedic CPD (KDRM)
- Occupational health & fire-safety, dental-practice emergencies, e-learning
- Laerdal simulators with real-time feedback; SRP bleeding-control trainers
- Delivered in Polish, English & German (instructors at C1+/C2)

Distribution & fulfilment

Sourcing, warehousing, customs and last-mile delivery of medical & rescue equipment across Poland and Europe.

- Exclusive Polish distributor of MERET, CVN and SRP – Swedish Rescue Products
- Additional lines: S-CUT, CVN Medical Solutions
- Short-chain sourcing — direct from manufacturers and via Asia import
- Competitive warehousing, flexible delivery, customs handling

TRACK RECORD

Delivered where it mattered — at scale and under pressure

Public-tender wins and supply operations spanning central government, cross-border humanitarian aid, and resilient sourcing when global supply chains were disrupted.

 Public tenders  Procurement pipeline & wins	We actively compete for — and win — public tenders across the spectrum, from small to large. Established access to the procurement pipeline and the know-how to build compliant, winning bids.
RARS  Government Strategic Reserves Agency	Supplied pelvic binders to Poland's central strategic-reserves agency — delivery meeting a demanding public-sector standard.
Ukraine  Cross-border medical supply	Delivered significant volumes of tactical and first-aid equipment — first-aid kits and IFAKs — into Ukraine.
 Rotary Club Resilient-sourcing partner	Sourced equipment while global supply chains were disrupted; Rotary donations were turned into equipment bought through the shortest, most cost-effective channels — straight from manufacturers and via direct Asia import.

MARKET POSITION

Exclusive brands + a proven government channel

Our Polish exclusivities open the training-and-simulation market and give us a direct

route into public-sector buyers.

+ Exclusive in Poland

MERET — exclusive PL

SRP Phantoms — exclusive PL

WoundClot — exclusive PL

CVN

S-CUT

Three exclusive Polish mandates — MERET, SRP Phantoms and WoundClot. SRP Phantoms in particular place us on the training-and-simulation market — a defensible, hard-to-replicate niche.

+ Public-sector reach

Fire service

Police

Municipal centres

Established supply relationships with government units — the channel a new entrant would otherwise spend years building.

+ FOUNDERS

Owner-operators — a medic and a finance operator

The company is run hands-on by its founders: clinical authority paired with commercial and financial firepower. Two complementary specialists, personally accountable for the result.

Jakub Koch

CO-FOUNDER • MEDICAL & COMMERCIAL LEAD

- Practising paramedic — ran ambulance services in Poland and abroad
- Deep frontline medical experience across systems and countries
- Commercial & sales expertise built alongside clinical practice
- Team lead, Wrocław EMS; author of scientific publications
- Co-founder and majority shareholder

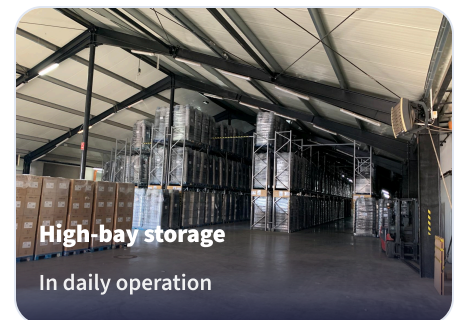
Radostaw Ogrodowiak

CO-FOUNDER • FINANCE & BUSINESS LEADERSHIP

- Financial expertise steering the commercial & financial side of the business
- Track record founding and running multiple companies across sectors
- Deal structuring, pricing, unit economics and operational scaling
- Co-founder and shareholder

Warehousing & fulfilment ready on day one

Office and meeting space at our accounting partner's premises, plus warehouse capacity available through Marten Sp. z o.o. (in which our co-owner holds shares) — no lease to negotiate before you can ship.



+ WHY TURBOMEDIC

What we bring to your Polish launch

Everything a foreign medical brand needs to enter Poland — sales, logistics and regulatory footing — already in place.

1

Local sales & market access

Existing relationships across clinical, public-sector and rescue buyers.

3

Customs & import handling

Direct manufacturer and Asia-import experience, incl. clearance.

2

Warehousing & fulfilment

Storage, order handling and last-mile delivery ready to use.

4

Cost-efficient EU base

Low EU labour cost, bordering both Ukraine and Western Europe.

5

Training & product adoption

We train the end-users — accelerating adoption of your product.

6

Founder-led & fully committed

Founders run it personally — your branch as our priority, clinical credibility built in.

 COMPANY FACTS**Turbomedic Sp. z o.o. at a glance**

Legal name **Turbomedic Sp. z o.o.**

KRS **0000466223**

Registered office **Jedności Narodowej 160/U1,
Wrocław**

Ownership **J. Koch 50% · R. Ogrodowiak 40% · D.
Surowicz 10%**

Registered **2013 (activity since 1998)**

NIP / REGON **8992744764 / 022157983**

Turnover 2025 **~ PLN 2.9M**

Reach **16 PL voivodeships · 18 EU countries**